#### LoCASE Launch

- 10am Arrival & Coffee
- 10:30am Keynote Speech
- 10:50am Kent Environment Strategy
- 11:00am LoCASE Overview
- 11:10am Green Growth Platform
- 11:20am SME Experience
- 11:30am Networking Lunch





# Low Carbon Across the South East (LoCASE)

## Chris Seamark Sustainable Business Programme Manager

Thursday 6<sup>th</sup> October 2016







#### What is LoCASE?

Low Carbon Across the South East Has been over 2 years in the making, bringing together successful delivery from across the South Fast Funding provided by the **European Regional Development Fund ERDF Programme Priority Axis 4:** "Supporting the Shift Towards a Low Carbon Economy in All Sectors" KCC as Accountable Body and Delivery Agent controlling total budget of £18.5million; Partnership consisting of Local Authority partners and one education establishment delivering right across the South East; Will provide business support to 1,050 SMEs (C1), cut emissions by 6,150 TCO<sub>2</sub>

(C34), support 77 new businesses (C5), assist 47 SMEs to cooperate with research institutions (C26), assist 80 SMEs introduce new to firm products (C29) and create

270 new jobs across all sectors.





## **LoCASE Project Partners**

☐ Kent County Council

Accountable Body WP2 Lead



Delivery Partner WP1 Lead



Delivery Partner WP3 Joint Lead

☐ University of Brighton

Delivery Partner WP3 Joint Lead

☐ Essex County Council

**Delivery Partner** 

□ Southend on Sea Council

**Delivery Partner** 







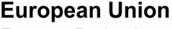












European Regional Development Fund









#### **How Does it Work?**

WP1:
Stimulating
Demand



WP2:
Supporting
Supply



WP3: Transferring Knowledge













## **Work Package 1**

- □ Provide companies with green audits to baseline energy usage at point of intervention, evidence and promote the business case for low carbon energy efficiency
- □ Provide access to finance in order to improve energy efficiency
- □ Raise awareness of and increase the take up of new low carbon/circular economy business models
- ☐ Support customers/decision makers/procurers to make informed, low carbon choices
- Encourage businesses to adapt a peer led approach in order to promote LoCASE and its benefits





## Work Packages 2 & 3

- □ Providing access to finance to support growth in and the development of new LCEGS technologies
- Encouraging networks, consortiums, collaborations, and clusters as a means to share resources, intelligence and access larger contracts
- Supporting key sector SME supply chain development i.e. offshore wind
- ☐ Knowledge transfer between universities through graduate internships within the LCEGS sector





## Who Can Apply?

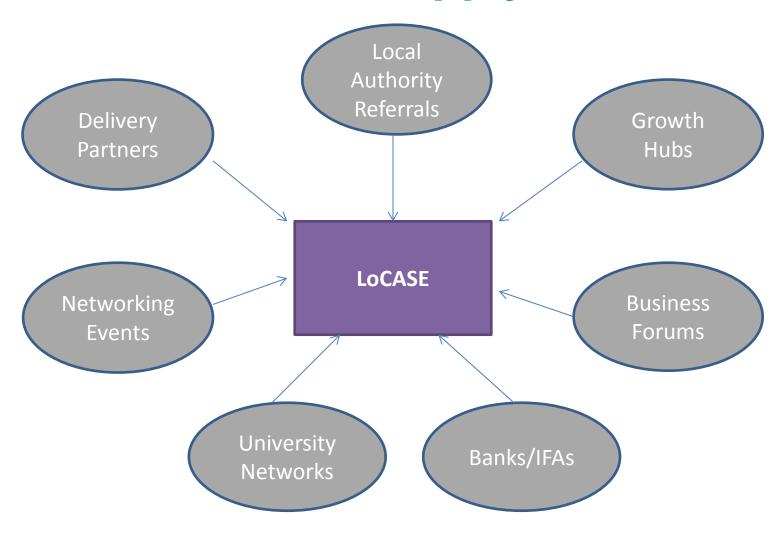
To be eligible for a grant, businesses must;

- Be considered an SME (i.e. employ fewer than 250 people, and have an annual turnover not exceeding €50 million or a balance sheet not exceeding €43 million);
- ☐ Spend the full value of the grant on a project taking place within the South East LEP;
- □ Secure 60% of the costs of the project in cash from private sector sources before the LoCASE grant agreement is concluded;
- Not be engaged in a restricted sector according to the state aid regulations and ERDF requirements. Not have either already exceeded the *de minimis* state aid limit (€200,000 over three years) *or* to be in a position where the *de minimis* state aid limit would be exceeded were the application to be approved





## How to Apply?







#### **Customer Journey/Referrals**







#### What Can We Fund?

- ☐ Total grant amount available is approximately £7.2 million
- ☐ Grant funding up to £10K per business
- ☐ Based on a 40/60 split i.e. 40% funded by ERDF and 60% funded by the business
- □ Business will need to show whole of spend before LoCASE reimburses
- Process usually takes 5 working days from receiving documentation





#### What Can We Fund? - EE

Examples of types of grants included in WP1:

- ☐ Lighting systems
- ☐ Heating systems
- ☐ Insulation and Double Glazing
- □ Compressor and Machinery Upgrades
- □ Software (CAD, Fleet Management etc.)





#### What Can We Fund? - LCEGS

Examples of types of grants included in WP2/3:

- ☐Business development
- Marketing
- **□** Website
- □ISO Certification and training
- **□**Consultancy











## **Examples of Grant Support**











## **Delivery to Date**

- ☐ Number of engaged businesses = 200+
- ☐ Number of grant awards = 26
- $\square$  Value of grant awards = £158,292





## Chris Seamark Sustainable Business Programme Manager Kent County Council

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